

Web tools make planning process transparent

2/4/18, 11:00 AM - The more components a self-consumption system has, the more complex the planning process will be. This requires powerful web-based tools to work smoothly.

QuickPlan Object data I Object data II QuickCalc Yield forecast Economy I Economy II Economy III Contact details Overview Save/Load

First estimation of systemsize and price

Your expected system size is: 7,3 kWp
The estimated price for the system is: 8.424 €

Object data II

Elevation: No elevation
Roof substructure: Rafter roof
Material substructure: Wood construction: solid wood
Coverage: Roof tile
Roof connection by: Roof hook
Rack dimensioning: single-pass
Maintenance walk way desired: ---
Module layout: Vertical

Component selection / Project details (optional entries)
Without this information, products are selected based on their availability or basic assumptions will be made

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Check out the building's appropriateness for solar power generation.

During the planning process, end customers and planners can keep each other informed about the latest state of affairs at any time, as each change in status automatically triggers an e-mail notification. A password-protected project-specific account in QuickPlan's convenient contact management system gives the specialist technical advisor a comprehensive overview at any time, even at a high volume of enquiries, and, if desired, helps him keep track of offers.

With this tool, end customers can quickly gain a first impression of the possibilities solar power generation offers for them. The more information about the building and the users' consumption habits are entered, the more reliable the forecast will be.

An extensive database

More than 95 percent of all existing project variants can be mapped with this tool. An extensive database enables the partners involved in the project to make planning more precise down to the last detail, optionally even taking account of individual load profiles, electricity storage and influencing electricity consumption by means of switchable consumers such as a heat pump or an EV.

In comparison to other online calculation tools, QuickPlan offers considerably greater depth of planning, in terms of specific object data and of the consumption profile or financing conditions.

A First sketch with just a few clicks

The end customer starts out by drawing up an initial project outline with just a few clicks of a mouse and immediately receives a rough cost estimate as well as a forecast of yield and profitability. If these results meet his expectations, he transmits this data to the specialist planner with a single click. The planner will then add more of the required information and an individual cost calculation.

To do this, the technician can use the tried and tested online calculator QuickCalc, which is already integrated into his version of QuickPlan and always automatically has the most current version of EWS' purchasing conditions. This avoids miscalculations, which often come from package deals.

All product data, prices and general conditions are regularly updated by EWS in order to offer all parties the best basis for planning. At the push of a button, the application generates extensive documentation on the planning status, including a cost estimate of the specialist planner, which can even include his letterhead and company logo.

Access to the partners' homepage

A portal specifically for QuickPlan can be integrated into the homepage of the EWS sales partner free of charge and can be individually modified to match their website and their corporate design. Naturally, the operator of the website is selected as the default installing company. In terms of technical integration it is possible to choose between four different methods, all of which are already fully set up and, for the most part, can be activated without advanced IT skills.

By integrating QuickPlan, cooperation partners give their website added value, which clearly underscores their own competence. There are no costs for the installing company and the way the inquiry procedure is structured saves all parties a lot of time. The EWS specialist partner can thus mostly focus on the day-to-day business and is supported in customer acquisition through their dedicated online portal. (Kai Lippert)

Kai Lippert is CEO of the solar specialist wholesaler EWS in Handewitt in Germany near the Danish border.

Read this, too: [QuickPlan: A web portal for solar professionals](#)

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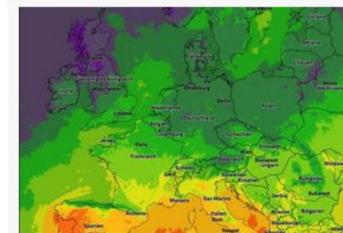
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